

ARGENTINIAN REPUBLIC

SANTA FE PORT RESTRUCTURING

PRE-INVESTMENT STAGE

SYNTHESIS

**BIDDING TERMS AND CONDITIONS TO THE CALL FOR
EXPRESSIONS OF INTEREST**

REGARDING:

1. OBJECTIVE

2. REQUESTED DOCUMENTS

Santa Fe, 24th August 2010

SYNTHESIS

1. OBJECTIVE OF THE CALL FOR EXPRESSIONS OF INTEREST

- ✓ The Government of Santa Fe Province and Santa Fe Port Administration Body call national and foreign investors to participate in the Process of Expressions of Interest for the: Formulation of the Executive Project, Construction, Maintenance and Operation Licence of the Project of Santa Fe Port Restructuring, by which the Applicants who have expressed their interest and pre-qualified will be able to propose modifications, to make additions, suppressions or changes to the Preliminary Documents by the Data Room process, before the Government of Santa Fe Province publishes the Final Bidding Terms and Conditions.
- ✓ Interested investors shall request the Bidding Terms and Conditions to the call for Expressions of Interest by the model note provided in Annex I.
- ✓ In order to pre-qualify, interested investors shall participate in a pre-qualification process, by sending the documents to fulfil legal, business and economic-financial requirements before 30th September. Those who pre-qualify will take part in the Data Room process.
- ✓ Participation in the Expressions of Interest and Data Room process does not grant the applicants any preferential right to take part in the Investment Stage. Likewise, those enterprises willing to participate in the National and International Public Tender are not obliged to participate in the present Call.
- ✓ During the Data Room process, pre-qualified investors will have access to existing information. At this stage, suggestions for the project of Bidding Terms and Conditions to the Call for National and International Public Tender, as well as for the Preliminary Draft made by Santa Fe Province based on the study performed by the Regional Integration Consortium COINRE..
- ✓ The Government of Santa Fe Province will proceed to write the final documents of the Bidding Terms and Conditions to the Call for National and International Public Tender, and once the authorization of FONPLATA (Financial Fund for the Development of Rio de la Plata Basin) is obtained, it will call for bids.

SYNTHESIS

2.- REQUESTED DOCUMENTS FOR PRE-QUALIFICATION

- ✓ Pre-Qualification Form, see Annex II.
- ✓ Bidding Terms and Conditions signed by applicant.
- ✓ Receipt of Bidding Terms and Conditions application.

- ✓ Financial Statements of the past three fiscal years, signed and certified, indicating Equity expressed in domestic and foreign currency.
A summary of last Balance with report issued by Certified Public Accountant in domestic and foreign currency, bearing the following items:
Assets: Disposable Assets, Credits, Investments, Liquid Assets, Other Assets. Total Current Assets. Fixed Assets, Investments, Other Non-current Assets, and Total Non-current Assets. Total Assets.
Current and Non-current Liabilities. Total Liabilities.
Equity: Capital, Reserves and Profits. Total Equity.
Total Liabilities and Equity.
- ✓ Subscribed and paid-in capital to date of last balance, with an Equity equal or superior to two million pesos (\$2,000,000).
- ✓ Documents on business capacity such as:
Background record, type of activity, business amounts, permanent staff, areas of operation, performed projects, etc.
In case of having experience in port business, the interested party will provide details of ports, terminals or docks which he operates or has operated with, their characteristics, and the date of beginning of operation.

- ✓ Articles of Association or Partnership Contract.
- ✓ Complete details of board of directors or equivalent.
- ✓ Directors minutes supporting the decision to apply for the Call for Expressions of Interest.
- ✓ Legal status of the representative or agent.
- ✓ Company responsible agents who are liable to participate in the project.
- ✓ Curriculum Vitae of the principal experts who could be appointed to the project.

- ✓ Domicile by choice and domicile of choice –must coincide in case of consortium- in Santa Fe City, signature and clarification of signature.
- ✓ Proof of registration in AFIP (Federal Administration of Public Revenues).
- ✓ Recidivism and/or Criminal Record certificates.
- ✓ Certificate issued by the Universal Processes Registrar of not being filed as bankrupt.
- ✓ Certificate issued by the Alimony Debtors Registry.
- ✓ Agreement to accept the jurisdiction of the Court of Santa Fe Province.
- ✓ Registration in the Public Commercial Registry.
- ✓ Compliance with law N° 19.550.